

For immediate release

**Media Contacts:**

Rory O'Neill  
+1 760 930 4750  
[Rory.ONeill@Emerson.com](mailto:Rory.ONeill@Emerson.com)

Shreekant Raivadera  
+44 116 267 7396  
[Shreekant.Raivadera@Emerson.com](mailto:Shreekant.Raivadera@Emerson.com)

## **Emerson Network Power is Awarded “Supplier of the Year”**

**Vienna, Austria** [9 January, 2012] – Emerson Network Power, a business of Emerson (NYSE: EMR) and the global leader in enabling *Business-Critical Continuity*<sup>™</sup>, today announced that its Embedded Power business was presented with the 2011 “Supplier of the Year Award” by Ericsson (NASDAQ:ERIC).

At the award ceremony in Kista, Sweden, Nathan Vince, Emerson group vice president, was presented with the award by Ericsson’s Eva Andren, vice president, sourcing, business unit networks, and Martin Johansson, vice president, supply, business unit networks.

Ericsson stated the award was “in recognition of Emerson Network Power’s outstanding contribution to the business and success of Ericsson in 2011.” Specifically, Ericsson thanked Emerson’s Embedded Power Business for “excellent performance and flexibility in supporting the introduction of the RBS6000 to the market. Technology, speed and the ability to always deliver, creates a competitive advantage that adds high value to Ericsson”.

Referring to the award, Nathan Vince, said, “We are honored with the recognition that Ericsson has given to Emerson Network Power. We have an ongoing commitment to providing leading technology, and competitive solutions to Ericsson. Our approach reflects the operational strength of our business, including fast time-to-market, engineering and supply chain performance.”

Embedded Power’s telecommunications power business is a global leader in the design and manufacture of a comprehensive range of ac-dc and dc-dc power conversion solutions that meet the requirements of a wide spectrum of telecom applications. All solutions are supported by the business’ worldwide design and support footprint.

More information about power supply products from Emerson Network Power can be found online at [www.Emerson.com/EmbeddedPower](http://www.Emerson.com/EmbeddedPower).

# # #

#### **About Emerson Network Power**

Emerson Network Power, a business of Emerson (NYSE:EMR), is the global leader in enabling *Business-Critical Continuity*<sup>™</sup> from grid to chip for telecommunication networks, data centers, health care and industrial facilities. Emerson Network Power provides innovative solutions and expertise in areas including AC and DC power and precision cooling systems, embedded computing and power, integrated racks and enclosures, power switching and controls, infrastructure management, and connectivity. All solutions are supported globally by local Emerson Network Power service technicians. For more information on Emerson Network Power's embedded power products and services for original equipment manufacturers and system integrators visit [www.Emerson.com/EmbeddedPower](http://www.Emerson.com/EmbeddedPower). Learn more about Emerson Network Power products and services at [www.EmersonNetworkPower.com](http://www.EmersonNetworkPower.com).

#### **About Emerson**

Emerson (NYSE: EMR), based in St. Louis, Missouri (USA), is a global leader in bringing technology and engineering together to provide innovative solutions for customers in industrial, commercial, and consumer markets through its network power, process management, industrial automation, climate technologies, and tools and storage businesses. Sales in fiscal 2011 were \$24.2 billion. For more information, visit [www.Emerson.com](http://www.Emerson.com).

Business-Critical Continuity, Emerson Network Power and the Emerson Network Power logo are trademarks and service marks of Emerson Electric Co. All other product or service names are the property of their respective owners.  
©2012 Emerson Electric Co.